

<b>ID</b>	FVN11
<b>STATE ID</b>	ITEM 45-ISU
<b>Description</b>	STANDARD FULL SIZE WINDOW VAN w/8 PASSENGER SEATING: 6,700 lb. GVWR minimum, V-8 Engine, Automatic Transmission
<b>Estimated Quantity</b>	1
<b>Delivery Location/details</b>	Vehicle price with equipment listed above FOB: Iowa State University, Ames

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
<b>Base Vehicle Minimum Specifications</b>						
1 Wheelbase: 135 inch minimum.	138	\$0.00		\$0.00		\$0.00
2 Engine: V-8, 4.6 - 5.4 liter.	99W	\$0.00		\$0.00		\$0.00
3 Charging system minimums: 95 amp. alternator, 600 CCA battery.	STD	\$0.00		\$0.00		\$0.00
4 Air conditioning w/all required options.	STD	\$0.00		\$0.00		\$0.00
5 Auxiliary rear heater and air conditioning.	574	\$0.00		\$0.00		\$0.00
6 Engine block heater.	41H	\$0.00		\$0.00		\$0.00
7 Gauge package: oil pressure, coolant temperature, voltmeter.	STD	\$0.00		\$0.00		\$0.00
8 Tilt steering column, automatic speed control.	525	\$0.00		\$0.00		\$0.00
9 Air bags, driver and passenger side.	STD	\$0.00		\$0.00		\$0.00
10 Daytime running lights.	942	\$0.00		\$0.00		\$0.00
11 Radio, AM-FM w/internal clock..	STD	\$0.00		\$0.00		\$0.00
12 Power point or cigar lighter.	STD	\$0.00		\$0.00		\$0.00
13 Power steering.	STD	\$0.00		\$0.00		\$0.00
14 Power brakes.	STD	\$0.00		\$0.00		\$0.00
15 Mirrors: exterior swing away, interior day/night.	STD	\$0.00		\$0.00		\$0.00
16 Wipers, intermittent.	STD	\$0.00		\$0.00		\$0.00
17 Power windows.	903	\$0.00		\$0.00		\$0.00
18 Power door locks.	903	\$0.00		\$0.00		\$0.00
19 Full interior insulation/trim package, to include door/side wall panels, full headliner, front and rear dome lamps. Full rubber floor covering, to include entire cargo area. Front high back bucket seats, two 3-person quick release rear bench seats, all w/cloth upholstery.	CE	\$0.00		\$0.00		\$0.00
20 Floor mats, aftermarket, 2-auxiliary front rubber, fitted.	DEALER INSTALLED	\$18.00		\$0.00		\$0.00
21 Side cargo doors, swinging dual.	STD	\$0.00		\$0.00		\$0.00
22 Rear cargo doors, swinging dual.	STD	\$0.00		\$0.00		\$0.00
23 Cargo area glass: All glass dark tinted, all available operable windows.	924	\$0.00		\$0.00		\$0.00
24 Rear axle, anti-spin differential.	XH9	\$0.00		\$0.00		\$0.00
25 Tires, all-season radials. Full size spare tire.	STD	\$0.00		\$0.00		\$0.00
26 Gross payload minimum 1,875 lbs.	2010#	\$0.00		\$0.00		\$0.00
27 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line		\$0.00		\$0.00		\$0.00
28 Required Options (Pricing required for a complete Bid)						
29 N/A	DELIVERY TO AMES	\$30.00		\$0.00		\$0.00
30 Options which may be required						
31 N/A						
32						
33 <b>Vehicle Make:</b>	FORD					
34 <b>Vehicle Model:</b>	E150					
35 <b>Vehicle Model Code:</b>	E11					
36 <b>% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:</b>	0.00%					
37 <b>American Made (Yes/No):</b>	Yes					
38 <b>Exact Model Designation and Equipment Package:</b>	700A					
39 <b>EPA Highway (MPG):</b>						
40 <b>Base Price:</b>	\$23,813.60		\$0.00		\$0.00	
42 <b>Required Option Price:</b>	\$48.00		\$0.00		\$0.00	
43 <b>Fleet Incentive Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00		\$0.00		\$0.00	
44 <b>Government Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	(\$6,200.00)		\$0.00		\$0.00	
45 <b>Other Discounts:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	(\$22.00)		\$0.00		\$0.00	
46 <b>Final Price:</b>	\$17,639.60		\$0.00		\$0.00	